

## Sales Executive – Southampton

If you're an Industry experienced Sales professional with a talent for finding new business – this is the ideal role for you.

With an annual turnover exceeding £150 million, the Danwood Group today covers the length and breadth of the UK and Ireland. Our strategically placed regional sales and service centers provide a total solution package tailor-made to suit your printing, faxing, copying or service needs. As a New Business Sales Executive you will be required to sell the full range of Danwood multifunctional devices and software solutions to new business prospects in a given sales territory.

### *The Opportunity*

Applying your talent for new business and achieving all personal targets set through self-generation and incoming sales leads, for these and other company products, there is potential for the successful candidate to develop into a future management role.

### *Personal Qualities*

- Ambitious and dedicated individual
- Excellent communicator
- A Charismatic personality
- A “can do” attitude to everyday challenges
- Disciplined and methodical approach to work
- Commercially astute and business aware
- An understanding of an IT infrastructure in the business environment

### *Who are we?*

Established in 1971, The Danwood Group has grown to become one of the largest independent suppliers of office solutions in the UK and Ireland.

### *What do we offer?*

In return we can offer a generous pay with excellent bonus and benefits expected of such a position, including PDA, Laptop, Company Car, and Pension

If you relish the opportunity of working in an exciting atmosphere, and have the ability to shine in a key role please send your CV details to [Gemma.Munro@danwood.co.uk](mailto:Gemma.Munro@danwood.co.uk)

Committed to equal opportunities

**NO AGENCIES PLEASE**